

Marlborough Street Partners Adds Four New Partners

January 15, 2018: Today, Marlborough Street Partners (MSP) announced that four new partners have joined the company. Jerry Rulli, Jeff Swartz, Ann Liotta, and Ed Perry bring a wealth of executive management, business development, operations, and human resources experience to the company.

Jerry Rulli has led sales teams in companies ranging in size from \$100M to \$3B. He was most recently COO of Progress Corporation (NASDAQ: PRGS). Previous roles included EVP Sales at Iron Mountain (NYSE: IRM), and several executive management roles at Infor including President Americas and President Enterprise Systems Group.

Jeff Swartz has served as Chairman, CEO, Interim CEO, and COO in businesses as diverse as IT market research and health food. Jeff was Vice Chairman and Partner at Business Strategy Group, President of Hundsun Global Services, and CEO of Current Analysis, among other leadership positions.

Ann Liotta is a seven-time VP of Human Resources or Chief HR Officer in small to large corporations across global software, marketing services, health care, and manufacturing companies. Ann was most recently head of Human Resources at QuickPivot, NyPro, and Avid Technology.

Ed Perry has an impressive background in consulting, sales, and operations. He was a management consultant with Touche Ross & Co. (now Deloitte), Regional Manager at Oracle, Sales Director at Kenan Systems (acquired by Lucent), and VP Sales at Telution, Integra5, and Correlsense.

Ken Marshall, Managing Partner at MSP said, "Our goal is to provide clients with the wealth of management experience they need to succeed at any inflection point from initial capital raise to liquidity. Our new partners extend our capabilities immensely."

Marlborough Street Partners provides an integrated portfolio of transformational services that helps CEOs, boards, and management teams overcome the strategic challenges, operational dysfunction, and capitalization issues that create barriers to revenue and profit growth. MSP is located in Boston, New York, and Washington, DC. Learn more at www.marlboroughst.com.